



ARSD College, University of Delhi

Lesson Plan

Course Name : GE 11						
Semester	Course Code	Course Title	Lecture (L)	Tutorial (T)	Practical (P)	Credit (C)
I	12275101	Introductory Microeconomics	5	1	0	6
Teacher/Instructor(s)		MS. SWARAN LATA MEENA				
Session		2021-22				

Course Objective

This course is designed to expose the students to the basic principles of microeconomic theory. The emphasis will be on thinking like an economist and the course will illustrate how microeconomic concepts can be applied to analyze real-life situations.

Course Learning Outcomes

The course introduces the students to the first course in economics from the perspective of individual decision making as consumers and producers. The students learn some basic principles of microeconomics, interactions of supply and demand, and characteristics of perfect and imperfect markets.

Lesson Plan:

Unit No.	Learning Objective	Lecture No.	Topics to be covered
Unit-1: Introduction	Developing the understanding of basic analytical concepts and tools	1-12	What is microeconomics? Scope and method of economics; the economic problem: scarcity and choice; the concept of opportunity cost; the question of what to produce, how to produce and how to distribute output; science of economics; institutions for allocating resources; the basic competitive model; prices, property rights and profits; incentives and information; rationing; positive versus normative analysis. The scientific method; the role of assumptions; models and mathematics; why economists sometimes disagree Interdependence and gains from trade; specialization and trade; absolute advantage; comparative advantage and trade
Unit-2: Supply and Demand: How markets works,	Understanding of functioning of markets	13-26	How markets work, markets and welfare Markets and competition; determinants of individual demand/supply; demand/supply schedule and demand/supply curve; market versus individual demand/supply; shifts in the

markets and welfare			demand/supply curve, demand and supply together; how prices allocate resources; elasticity and its application; controls
Unit 3: The Households	Understanding of how individuals makes choices	27-38	The consumption decision - budget constraint, consumption and income/price changes, demand for all other goods and price changes; description of preferences (representing preferences with indifference curves); properties of indifference curves; consumer's optimum choice; income and substitution effects; labour supply and savings decision; choice between leisure and consumption
Unit 4: The firm and perfect market structure	Understanding the theory of production and cost structure	39-50	Behaviour of profit maximizing firms and the production process; short-run costs and output decisions; costs and output in the long-run
Unit 5: Imperfect Market Structure	Understanding the imperfect markets	51-60	Imperfect Market Structure Monopoly and anti-trust policy; government policies towards competition; imperfect competition
Unit 6: Input market Labour and land markets	Understanding the functioning of factors' markets	61-70	Basic concepts (derived demand, productivity of an input, marginal productivity of labour, marginal revenue product); demand for labour; input demand curves; shifts in input demand curves; competitive labour markets; labour markets and public policy

Evaluation Scheme:

No.	Component	Duration	Marks
1.	Internal Assessment		25
	• Class Test-1 (10 marks)		
	• Class Test-2/Presentation (10 marks)		
	• Attendance (5 marks)		
2.	End Semester Examination	3 Hrs.	75

Details of the Course		
Unit	Contents	Contact Hours
Unit 1: Introduction	What is microeconomics? Scope and method of economics; the economic problem: scarcity and choice; the concept of opportunity cost; the question of what to produce, how to produce and how to distribute output; science of economics; institutions for allocating resources; the basic competitive model; prices, property rights and profits; incentives and information; rationing; positive versus normative analysis. The scientific method; the role of assumptions; models and mathematics; why economists sometimes disagree Interdependence and gains from	12

	trade; specialization and trade; absolute advantage; comparative advantage and trade	
Unit 2: Supply and Demand	How markets work, markets and welfare Markets and competition; determinants of individual demand/supply; demand/supply schedule and demand/supply curve; market versus individual demand/supply; shifts in the demand/supply curve, demand and supply together; how prices allocate resources; elasticity and its application; controls on prices; taxes and the costs of taxation; consumer surplus; producer surplus and the efficiency of the markets. Application to international trade; comparison of equilibria with and without trade, the winners and losers from trade; effects of tariffs and quotas; benefits of international trade; some arguments for restricting trade	14
Unit 3: The Households	The consumption decision - budget constraint, consumption and income/price changes, demand for all other goods and price changes; description of preferences (representing preferences with indifference curves); properties of indifference curves; consumer's optimum choice; income and substitution effects; labour supply and savings decision; choice between leisure and consumption	12
Unit 4: The firm and perfect market structure	Behaviour of profit maximizing firms and the production process; short-run costs and output decisions; costs and output in the long-run	12
Unit 5: Imperfect Market Structure	Imperfect Market Structure Monopoly and anti-trust policy; government policies towards competition; imperfect competition	10
Unit 6: Input market Labour and land markets	Basic concepts (derived demand, productivity of an input, marginal productivity of labour, marginal revenue product); demand for labour; input demand curves; shifts in input demand curves; competitive labour markets; labour markets and public policy	10
	Total	70
Recommended Readings		
S. No.	Name of Authors/Books/Publishers	Year of Publication/Reprint
1.	Mankiw, N. (2012). Economics: Principles of Microeconomics 6 th ed. Cengage Learning.	2012

Mode of Evaluation:	Internal Assessment / End Semester Exam
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